

**March 2008 Vision Council IOTA Contact Lens Report:
SUMMARY SHEET**

**Vision Council of America
I.O.T.A. : Contact Lenses**

March 2008

IMPORT

| Region | March 2008 Year to Date | | | March 2007 Year to Date | | | % Versus Prior Year | | |
|-----------------|-------------------------|----------------------|----------------|-------------------------|---------------------|----------------|---------------------|--------------|-------------|
| | QTY | VALUE | Price/Pair | QTY | VALUE | Price/Pair | QTY | VALUE | Price/Pair |
| Western Europe | 89,042,735 | \$77,309,008 | \$ 0.87 | 75,842,427 | \$59,471,024 | \$ 0.78 | 17.4% | 30.0% | 10.7% |
| Other Countries | 26,216,349 | \$37,514,037 | \$ 1.43 | 21,294,357 | \$34,409,678 | \$ 1.62 | 23.1% | 9.0% | -11.4% |
| Total | 115,259,084 | \$114,823,045 | \$ 1.00 | 97,136,784 | \$93,880,702 | \$ 0.97 | 18.7% | 22.3% | 3.1% |

EXPORT

| Region | March 2008 Year to Date | | | March 2007 Year to Date | | | % Versus Prior Year | | |
|-----------------|-------------------------|--------------------|----------------|-------------------------|--------------------|----------------|---------------------|--------------|--------------|
| | QTY | VALUE | Price/Pair | QTY | VALUE | Price/Pair | QTY | VALUE | Price/Pair |
| Western Europe | 36,299,937 | \$85,284,310 | \$ 2.35 | 31,056,228 | 71,809,775 | \$ 2.31 | 16.9% | 18.8% | 1.6% |
| Other Countries | 39,996,475 | \$131,833,606 | \$ 3.30 | 58,791,904 | 159,161,157 | \$ 2.71 | -32.0% | -17.2% | 21.8% |
| Total | 76,296,412 | 217,117,916 | \$ 2.85 | 89,848,132 | 230,970,932 | \$ 2.57 | -15.1% | -6.0% | 10.7% |

March 2008 Vision Council IOTA Contact Lens Report: Imports

| <u>Global Region</u> | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> | <u>Percentage Change From Previous Year</u> | | |
|---|----------------|--------------------|--------------------|----------------------|---|--------------------|----------------------|
| | | | | | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> |
| Africa | ALGERIA | 0 | \$0 | -- | -- | -- | -- |
| Africa | EGYPT | 0 | \$0 | -- | -- | -- | -- |
| Africa | LIBYA | 0 | \$0 | -- | -- | -- | -- |
| Africa | MAURIT | 0 | \$0 | -- | -- | -- | -- |
| Africa | NIGER | 0 | \$0 | -- | -- | -- | -- |
| Africa | NIGERIA | 0 | \$0 | -- | -- | -- | -- |
| Africa | REP SAF | 0 | \$0 | -- | -- | -- | -- |
| Africa | SIER LN | 0 | \$0 | -- | -- | -- | -- |
| Africa Region Total | | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | ANTIGUA | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | ARUBA | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | BAHAMAS | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | BARBADO | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | CAYMAN | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | C RICA | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | DOM REP | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | GUATMAL | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | HONDURA | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | JAMAICA | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | MARTINQ | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | N ANTIL | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | NICARAG | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | PANAMA | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | SALVADR | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | TRINID | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean Region Total | | 0 | \$0 | -- | -- | -- | -- |

March 2008 Vision Council IOTA Contact Lens Report: Imports

| <u>Global Region</u> | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> | <u>Percentage Change From Previous Year</u> | | |
|------------------------------------|----------------|--------------------|---------------------|----------------------|---|--------------------|----------------------|
| | | | | | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> |
| East Asia | CHINA | 1,228 | \$6,188 | \$5.04 | -93.9% | -79.4% | 235.3% |
| East Asia | HG KONG | 0 | \$0 | -- | -- | -- | -- |
| East Asia | INDNSIA | 25,758,341 | \$36,360,273 | \$1.41 | 24.2% | 9.5% | -11.9% |
| East Asia | JAPAN | 2,293 | \$2,293 | \$1.00 | -77.1% | -83.6% | -28.6% |
| East Asia | KOR REP | 177,869 | \$372,609 | \$2.09 | -22.7% | -28.9% | -8.0% |
| East Asia | MALAYSA | 17,904 | \$18,016 | \$1.01 | 1253.3% | 29.7% | -90.4% |
| East Asia | PHIL R | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| East Asia | SINGAPR | 52,431 | \$450,320 | \$8.59 | -43.2% | 1021.9% | 1875.1% |
| East Asia | TAIWAN | 172,850 | \$97,051 | \$0.56 | 73.6% | -23.3% | -55.8% |
| East Asia | THAILND | 22,725 | \$77,159 | \$3.40 | 3423.3% | 2890.7% | -15.1% |
| East Asia | VIETNAM | 0 | \$0 | -- | -- | -- | -- |
| East Asia Region Total | | 26,205,641 | \$37,383,909 | \$1.43 | 23.7% | 10.0% | -11.0% |
| Eastern Europe | BULGAR | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | CROATIA | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | CZECH | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | GREECE | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | HUNGARY | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | LITHUAN | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | MACEDON | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | POLAND | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | RUSSIA | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | SLVENIA | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | UKRAINE | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe Region Total | | 0 | \$0 | -- | -- | -- | -- |
| Middle East | ARAB EM | 0 | \$0 | -- | -- | -- | -- |
| Middle East | BAHRAIN | 0 | \$0 | -- | -- | -- | -- |
| Middle East | CYPRUS | 2,035 | \$35,100 | \$17.25 | -- | -- | -- |
| Middle East | ISRAEL | 0 | \$0 | -- | -- | -- | -- |
| Middle East | JORDAN | 0 | \$0 | -- | -- | -- | -- |
| Middle East | KUWAIT | 0 | \$0 | -- | -- | -- | -- |
| Middle East | LEBANON | 0 | \$0 | -- | -- | -- | -- |
| Middle East | OMAN | 0 | \$0 | -- | -- | -- | -- |
| Middle East | S ARAB | 0 | \$0 | -- | -- | -- | -- |
| Middle East | TURKEY | 0 | \$0 | -- | -- | -- | -- |
| Middle East Region Total | | 2,035 | \$35,100 | \$17.25 | -- | -- | -- |

March 2008 Vision Council IOTA Contact Lens Report: Imports

| <u>Global Region</u> | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> | <u>Percentage Change From Previous Year</u> | | |
|-----------------------------------|----------------|--------------------|--------------------|----------------------|---|--------------------|----------------------|
| | | | | | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> |
| North America | CANADA | 7,489 | \$77,950 | \$10.41 | -56.4% | -64.4% | -18.3% |
| North America | MEXICO | 1,000 | \$15,000 | \$15.00 | -- | -- | -- |
| North America Region Total | | 8,489 | \$92,950 | \$10.95 | -50.6% | -57.5% | -14.0% |
| Oceania | AUSTRAL | 184 | \$2,078 | \$11.29 | -97.2% | -97.4% | -8.0% |
| Oceania | N ZEAL | 0 | \$0 | -- | -- | -- | -- |
| Oceania Region Total | | 184 | \$2,078 | \$11.29 | -97.2% | -97.4% | -8.0% |
| South America | ARGENT | 0 | \$0 | -- | -- | -- | -- |
| South America | BOLIVIA | 0 | \$0 | -- | -- | -- | -- |
| South America | BRAZIL | 0 | \$0 | -- | -- | -- | -- |
| South America | CHILE | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| South America | COLOMB | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| South America | ECUADOR | 0 | \$0 | -- | -- | -- | -- |
| South America | PARAGUA | 0 | \$0 | -- | -- | -- | -- |
| South America | PERU | 0 | \$0 | -- | -- | -- | -- |
| South America | URUGUAY | 0 | \$0 | -- | -- | -- | -- |
| South America | VENEZ | 0 | \$0 | -- | -- | -- | -- |
| South America Region Total | | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| South Asia | AFGHAN | 0 | \$0 | -- | -- | -- | -- |
| South Asia | INDIA | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| South Asia | KAZAKHS | 0 | \$0 | -- | -- | -- | -- |
| South Asia | NEPAL | 0 | \$0 | -- | -- | -- | -- |
| South Asia | PAKISTN | 0 | \$0 | -- | -- | -- | -- |
| South Asia Region Total | | 0 | \$0 | -- | -100.0% | -100.0% | -- |

March 2008 Vision Council IOTA Contact Lens Report: Imports

| <u>Global Region</u> | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> | <u>Percentage Change From Previous Year</u> | | |
|------------------------------------|----------------|--------------------|----------------------|----------------------|---|--------------------|----------------------|
| | | | | | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> |
| Western Europe | AUSTRIA | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | BELGIUM | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | DENMARK | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | FINLAND | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | FR GERM | 9,144,148 | \$3,483,625 | \$0.38 | -25.7% | 12.6% | 51.6% |
| Western Europe | FRANCE | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| Western Europe | ICELAND | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | IRELAND | 43,381,478 | \$47,209,355 | \$1.09 | -0.1% | 15.2% | 15.3% |
| Western Europe | ITALY | 63 | \$4,327 | \$68.68 | -- | -- | -- |
| Western Europe | LUXMBRG | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | MALTA | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | NETHLD | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | NORWAY | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | SPAIN | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | SWEDEN | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | SWITZLD | 1,650 | \$23,616 | \$14.31 | -51.5% | -53.3% | -3.8% |
| Western Europe | U KING | 36,515,396 | \$26,588,085 | \$0.73 | 81.6% | 73.2% | -4.7% |
| Western Europe Region Total | | 89,042,735 | \$77,309,008 | \$0.87 | 17.4% | 30.0% | 10.7% |
| All Countries and Regions | | 115,259,084 | \$114,823,045 | \$1.00 | 18.7% | 22.3% | 3.1% |

Top 10 Countries Based on Unit Imports

| | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> |
|----|----------------|--------------------|--------------------|
| 1 | IRELAND | 43,381,478 | \$47,209,355 |
| 2 | U KING | 36,515,396 | \$26,588,085 |
| 3 | INDNSIA | 25,758,341 | \$36,360,273 |
| 4 | FR GERM | 9,144,148 | \$3,483,625 |
| 5 | KOR REP | 177,869 | \$372,609 |
| 6 | TAIWAN | 172,850 | \$97,051 |
| 7 | SINGAPR | 52,431 | \$450,320 |
| 8 | THAILND | 22,725 | \$77,159 |
| 9 | MALAYSA | 17,904 | \$18,016 |
| 10 | CANADA | 7,489 | \$77,950 |

Top 10 Countries Based on Dollar Imports

| | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> |
|----|----------------|--------------------|--------------------|
| 1 | IRELAND | 43,381,478 | \$47,209,355 |
| 2 | INDNSIA | 25,758,341 | \$36,360,273 |
| 3 | U KING | 36,515,396 | \$26,588,085 |
| 4 | FR GERM | 9,144,148 | \$3,483,625 |
| 5 | SINGAPR | 52,431 | \$450,320 |
| 6 | KOR REP | 177,869 | \$372,609 |
| 7 | TAIWAN | 172,850 | \$97,051 |
| 8 | CANADA | 7,489 | \$77,950 |
| 9 | THAILND | 22,725 | \$77,159 |
| 10 | CYPRUS | 2,035 | \$35,100 |

March 2008 Vision Council IOTA Contact Lens Report: Exports

| <u>Global Region</u> | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> | <u>Percentage Change From Previous Year</u> | | |
|---|----------------|--------------------|--------------------|----------------------|---|--------------------|----------------------|
| | | | | | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> |
| Africa | ALGERIA | 0 | \$0 | -- | -- | -- | -- |
| Africa | EGYPT | 23,749 | \$34,696 | \$1.46 | -31.8% | -33.7% | -2.8% |
| Africa | LIBYA | 12,323 | \$45,004 | \$3.65 | -- | -- | -- |
| Africa | MAURIT | 4,947 | \$20,679 | \$4.18 | 88.5% | 29.6% | -31.2% |
| Africa | NIGER | 0 | \$0 | -- | -- | -- | -- |
| Africa | NIGERIA | 0 | \$0 | -- | -- | -- | -- |
| Africa | REP SAF | 65,852 | \$311,550 | \$4.73 | -69.9% | -26.0% | 146.0% |
| Africa | SIER LN | 502 | \$4,935 | \$9.83 | -99.8% | -98.2% | 716.7% |
| Africa Region Total | | 107,373 | \$416,864 | \$3.88 | -77.8% | -45.4% | 146.2% |
| Central America / Caribbean | ANTIGUA | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | ARUBA | 265,507 | \$1,953,455 | \$7.36 | 293.9% | 593.3% | 76.0% |
| Central America / Caribbean | BAHAMAS | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | BARBADO | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | CAYMAN | 163,517 | \$683,500 | \$4.18 | -- | -- | -- |
| Central America / Caribbean | C RICA | 72,860 | \$200,552 | \$2.75 | 4.4% | 27.7% | 22.4% |
| Central America / Caribbean | DOM REP | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| Central America / Caribbean | GUATMAL | 99,059 | \$404,068 | \$4.08 | 866.1% | 826.5% | -4.1% |
| Central America / Caribbean | HONDURA | 2,902 | \$3,604 | \$1.24 | -- | -- | -- |
| Central America / Caribbean | JAMAICA | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | MARTINQ | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean | N ANTIL | 176,579 | \$738,100 | \$4.18 | 179.0% | 179.0% | 0.0% |
| Central America / Caribbean | NICARAG | 9,421 | \$40,446 | \$4.29 | 155.4% | 27.5% | -50.1% |
| Central America / Caribbean | PANAMA | 69,377 | \$254,797 | \$3.67 | -28.2% | -41.6% | -18.7% |
| Central America / Caribbean | SALVADR | 22,264 | \$61,459 | \$2.76 | 77.3% | 54.0% | -13.1% |
| Central America / Caribbean | TRINID | 0 | \$0 | -- | -- | -- | -- |
| Central America / Caribbean Region Total | | 881,486 | \$4,339,981 | \$4.92 | 164.4% | 235.2% | 26.8% |

March 2008 Vision Council IOTA Contact Lens Report: Exports

| <u>Global Region</u> | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> | <u>Percentage Change From Previous Year</u> | | |
|------------------------------------|----------------|--------------------|---------------------|----------------------|---|--------------------|----------------------|
| | | | | | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> |
| East Asia | CHINA | 244,487 | \$991,016 | \$4.05 | 188.8% | 238.1% | 17.1% |
| East Asia | HG KONG | 922,134 | \$4,200,805 | \$4.56 | -16.7% | -13.1% | 4.3% |
| East Asia | INDNSIA | 105,715 | \$441,882 | \$4.18 | 37.8% | 157.4% | 86.8% |
| East Asia | JAPAN | 18,696,155 | \$50,732,926 | \$2.71 | -47.9% | -30.5% | 33.5% |
| East Asia | KOR REP | 960,477 | \$2,867,932 | \$2.99 | -10.5% | -37.4% | -30.1% |
| East Asia | MALAYSA | 83,199 | \$510,284 | \$6.13 | -24.0% | -14.6% | 12.3% |
| East Asia | PHIL R | 52,083 | \$102,175 | \$1.96 | 180.6% | 31.7% | -53.1% |
| East Asia | SINGAPR | 6,753,902 | \$26,743,715 | \$3.96 | -18.9% | -20.5% | -2.0% |
| East Asia | TAIWAN | 547,180 | \$2,191,835 | \$4.01 | -35.5% | -33.2% | 3.5% |
| East Asia | THAILND | 67,743 | \$349,530 | \$5.16 | 54.7% | 51.1% | -2.3% |
| East Asia | VIETNAM | 4,416 | \$19,810 | \$4.49 | -15.8% | -9.6% | 7.3% |
| East Asia Region Total | | 28,437,491 | \$89,151,910 | \$3.14 | -40.2% | -26.1% | 23.6% |
| Eastern Europe | BULGAR | 0 | \$0 | -- | -- | -- | -- |
| Eastern Europe | CROATIA | 730 | \$3,050 | \$4.18 | -27.0% | -12.2% | 20.3% |
| Eastern Europe | CZECH | 477,538 | \$954,334 | \$2.00 | -17.6% | 21.2% | 47.1% |
| Eastern Europe | GREECE | 2,932 | \$18,974 | \$6.47 | -- | -- | -- |
| Eastern Europe | HUNGARY | 71,388 | \$97,640 | \$1.37 | 49.9% | 11.1% | -25.9% |
| Eastern Europe | LITHUAN | 10,981 | \$34,824 | \$3.17 | -0.1% | -10.7% | -10.7% |
| Eastern Europe | MACEDON | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| Eastern Europe | POLAND | 421,590 | \$1,348,575 | \$3.20 | -47.1% | 6.6% | 101.8% |
| Eastern Europe | RUSSIA | 1,070,083 | \$4,034,816 | \$3.77 | 0.7% | 3.9% | 3.2% |
| Eastern Europe | SLVENIA | 241,851 | \$305,445 | \$1.26 | -- | -- | -- |
| Eastern Europe | UKRAINE | 711 | \$21,612 | \$30.40 | -63.4% | 166.4% | 627.2% |
| Eastern Europe Region Total | | 2,297,804 | \$6,819,270 | \$2.97 | -8.2% | 12.2% | 22.2% |
| Middle East | ARAB EM | 310,909 | \$1,715,240 | \$5.52 | -44.4% | -24.2% | 36.4% |
| Middle East | BAHRAIN | 0 | \$0 | -- | -- | -- | -- |
| Middle East | CYPRUS | 1,736 | \$23,911 | \$13.77 | -44.8% | -38.5% | 11.5% |
| Middle East | ISRAEL | 126,677 | \$569,669 | \$4.50 | -2.3% | -6.0% | -3.8% |
| Middle East | JORDAN | 48,118 | \$98,430 | \$2.05 | 397.2% | 156.5% | -48.4% |
| Middle East | KUWAIT | 154,656 | \$457,188 | \$2.96 | 42.7% | 236.0% | 135.4% |
| Middle East | LEBANON | 58,795 | \$236,540 | \$4.02 | -13.6% | 32.4% | 53.2% |
| Middle East | OMAN | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| Middle East | S ARAB | 403,220 | \$743,519 | \$1.84 | -23.3% | -24.4% | -1.4% |
| Middle East | TURKEY | 0 | \$0 | -- | -- | -- | -- |
| Middle East Region Total | | 1,104,111 | \$3,844,497 | \$3.48 | -21.4% | -9.5% | 15.1% |

March 2008 Vision Council IOTA Contact Lens Report: Exports

| <u>Global Region</u> | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> | <u>Percentage Change From Previous Year</u> | | |
|-----------------------------------|----------------|--------------------|---------------------|----------------------|---|--------------------|----------------------|
| | | | | | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> |
| North America | CANADA | 3,055,680 | \$18,741,480 | \$6.13 | -17.1% | 1.8% | 22.7% |
| North America | MEXICO | 1,535,505 | \$3,131,046 | \$2.04 | 28.3% | 20.8% | -5.9% |
| North America Region Total | | 4,591,185 | \$21,872,526 | \$4.76 | -5.9% | 4.1% | 10.7% |
| Oceania | AUSTRAL | 688,225 | \$1,695,808 | \$2.46 | 17.7% | -29.0% | -39.6% |
| Oceania | N ZEAL | 8,904 | \$33,540 | \$3.77 | -- | -- | -- |
| Oceania Region Total | | 697,129 | \$1,729,348 | \$2.48 | 19.2% | -27.6% | -39.2% |
| South America | ARGENT | 170,081 | \$416,812 | \$2.45 | -15.0% | -35.6% | -24.2% |
| South America | BOLIVIA | 17,805 | \$47,342 | \$2.66 | -- | -- | -- |
| South America | BRAZIL | 1,252,932 | \$4,454,107 | \$3.55 | 125.0% | 190.4% | 29.1% |
| South America | CHILE | 149,803 | \$476,451 | \$3.18 | 6.9% | -7.5% | -13.5% |
| South America | COLOMB | 294,005 | \$905,254 | \$3.08 | 12.3% | 18.5% | 5.5% |
| South America | ECUADOR | 106,340 | \$222,523 | \$2.09 | 133.9% | 116.4% | -7.5% |
| South America | PARAGUA | 10,071 | \$61,524 | \$6.11 | -38.1% | 34.4% | 117.1% |
| South America | PERU | 123,536 | \$379,955 | \$3.08 | -40.1% | 8.2% | 80.6% |
| South America | URUGUAY | 5,719 | \$36,521 | \$6.39 | -78.7% | -25.8% | 248.6% |
| South America | VENEZ | 570,326 | \$872,816 | \$1.53 | 110.9% | 91.6% | -9.2% |
| South America Region Total | | 2,700,618 | \$7,873,305 | \$2.92 | 56.7% | 76.4% | 12.6% |
| South Asia | AFGHAN | 0 | \$0 | -- | -- | -- | -- |
| South Asia | INDIA | 131,055 | \$481,824 | \$3.68 | 32.1% | 101.6% | 52.7% |
| South Asia | KAZAKHS | 5,227 | \$21,850 | \$4.18 | -- | -- | -- |
| South Asia | NEPAL | 30,000 | \$33,300 | \$1.11 | 457.3% | 48.0% | -73.4% |
| South Asia | PAKISTN | 1,855 | \$5,776 | \$3.11 | -71.2% | -72.7% | -5.4% |
| South Asia Region Total | | 168,137 | \$542,750 | \$3.23 | 51.4% | 92.1% | 26.8% |

March 2008 Vision Council IOTA Contact Lens Report: Exports

| <u>Global Region</u> | <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> | <u>Percentage Change From Previous Year</u> | | |
|------------------------------------|----------------|--------------------|---------------------|----------------------|---|--------------------|----------------------|
| | | | | | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> | <u>Average Price</u> |
| Western Europe | AUSTRIA | 5,000 | \$20,902 | \$4.18 | -- | -- | -- |
| Western Europe | BELGIUM | 2,288 | \$22,252 | \$9.73 | -39.9% | -32.8% | 11.9% |
| Western Europe | DENMARK | 1,423 | \$5,950 | \$4.18 | -- | -- | -- |
| Western Europe | FINLAND | 1,480 | \$6,188 | \$4.18 | -- | -- | -- |
| Western Europe | FR GERM | 8,139,690 | \$30,757,732 | \$3.78 | 58.2% | 50.0% | -5.2% |
| Western Europe | FRANCE | 24,008 | \$118,363 | \$4.93 | 419.9% | 282.1% | -26.5% |
| Western Europe | ICELAND | 0 | \$0 | -- | -100.0% | -100.0% | -- |
| Western Europe | IRELAND | 74,153 | \$309,960 | \$4.18 | -- | -- | -- |
| Western Europe | ITALY | 32,928 | \$128,563 | \$3.90 | 80.3% | 43.1% | -20.7% |
| Western Europe | LUXMBRG | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | MALTA | 0 | \$0 | -- | -- | -- | -- |
| Western Europe | NETHLDS | 4,604,293 | \$5,744,194 | \$1.25 | 215.5% | 17.4% | -62.8% |
| Western Europe | NORWAY | 9,865 | \$48,172 | \$4.88 | -- | -- | -- |
| Western Europe | SPAIN | 56,497 | \$226,903 | \$4.02 | 922.0% | 694.1% | -22.3% |
| Western Europe | SWEDEN | 4,567 | \$46,389 | \$10.16 | -97.7% | -94.6% | 132.7% |
| Western Europe | SWITZLD | 74,518 | \$367,385 | \$4.93 | 102.7% | 285.9% | 90.3% |
| Western Europe | U KING | 23,269,227 | \$47,481,357 | \$2.04 | -3.6% | 5.2% | 9.2% |
| Western Europe Region Total | | 36,299,937 | \$85,284,310 | \$2.35 | 16.9% | 18.8% | 1.6% |
| All Countries and Regions | | 76,296,412 | 217,117,916 | \$2.85 | -15.1% | -6.0% | 10.7% |

Top 10 Countries Based on Unit Exports

| <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> |
|----------------|--------------------|--------------------|
| 1 U KING | 23,269,227 | \$47,481,357 |
| 2 JAPAN | 18,696,155 | \$50,732,926 |
| 3 FR GERM | 8,139,690 | \$30,757,732 |
| 4 SINGAPR | 6,753,902 | \$26,743,715 |
| 5 NETHLDS | 4,604,293 | \$5,744,194 |
| 6 CANADA | 3,055,680 | \$18,741,480 |
| 7 MEXICO | 1,535,505 | \$3,131,046 |
| 8 BRAZIL | 1,252,932 | \$4,454,107 |
| 9 RUSSIA | 1,070,083 | \$4,034,816 |
| 10 KOR REP | 960,477 | \$2,867,932 |

Top 10 Countries Based on Dollar Exports

| <u>Country</u> | <u>Y-T-D Units</u> | <u>Y-T-D Value</u> |
|----------------|--------------------|--------------------|
| 1 JAPAN | 18,696,155 | \$50,732,926 |
| 2 U KING | 23,269,227 | \$47,481,357 |
| 3 FR GERM | 8,139,690 | \$30,757,732 |
| 4 SINGAPR | 6,753,902 | \$26,743,715 |
| 5 CANADA | 3,055,680 | \$18,741,480 |
| 6 NETHLDS | 4,604,293 | \$5,744,194 |
| 7 BRAZIL | 1,252,932 | \$4,454,107 |
| 8 HG KONG | 922,134 | \$4,200,805 |
| 9 RUSSIA | 1,070,083 | \$4,034,816 |
| 10 MEXICO | 1,535,505 | \$3,131,046 |